

# Department of Transportation

## FY2017 Small Business Procurement Scorecard

**A**

**111.36%**

FPDS-NG Prime Contracting Data as of Feb. 20, 2018  
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			60.37%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	51.77%	50.00%	48.75% (\$870.4 M)
Women Owned Small Business	10.65%	5.00%	11.57% (\$206.6 M)
Small Disadvantaged Business	21.89%	5.00%	26.38% (\$470.9 M)
Service Disabled Veteran Owned Small Business	3.11%	3.00%	3.05% (\$54.4 M)
HUBZone	10.86%	3.00%	3.62% (\$64.7 M)

Subcontracting Achievement:			21.21%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	50.10%	48.00%	45.90%
Women Owned Small Business	9.00%	5.00%	10.50%
Small Disadvantaged Business	10.30%	5.00%	10.70%
Service Disabled Veteran Owned Small Business	2.10%	3.00%	1.90%
HUBZone	0.60%	3.00%	0.70%

OSDBU Compliance Requirements		19.98%
Grading Scale:		Peer Review Score
Subtotal Score /18		
Requirements Scores:		
<b>0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent</b>		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.98
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
<b>Total:</b>		<b>17.98</b>

Number of Small Business Prime Contractors Comparison	9.80%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	1,130	1,059	0.80
Women Owned Small Business	275	267	0.90
Small Disadvantaged Business	471	464	0.90
Service Disabled Veteran Owned Small Business	100	107	1.20
HUBZone	80	83	1.10
<b>Score:</b>			<b>4.90</b>

Prime and Subcontracting Grading Scale:
A+ <= 150% but >= 120%
A < 120% but >= 100%
B < 100% but >= 90%
C < 90% but >= 80%
D < 80% but >= 70%
F < 70%

**Comments:**

Graded Agency:

The U.S. Department of Transportation (DOT) promotes the utilization of small businesses in executing annual spending on contracts. DOT's efforts utilizing small businesses reflects DOT's commitment in providing the maximum practicable opportunity to small businesses through prime and subcontracting. DOT will continue to strive to meet its small business achievements.

DOT's achievement in FY2017 was a collaborative effort between the Small Business Program and the DOT acquisitions staff. DOT will continue to implement strategic acquisition and operational initiatives to ensure opportunities are made available to small businesses.